DEFENDANT'S SURREPLY EXHIBIT B

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1	IN THE UNITED STATES DISTRICT COURT
2	FOR THE DISTRICT OF MARYLAND
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4	JLB REALTY, LLC,
5	Plaintiff
. 6	VS. CASE NO. 1:09-CV-00632 BEL
7	CAPITAL DEVELOPMENT, LLC,
8	Defendant
. 9	
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11	
12	The deposition of DAVID HOLMES was held on
13	Thursday, September 10, 2009, commencing at 9:35 a.m.,
14	at the Law Offices of Venable, LLP, 750 East Pratt
15	Street, Suite 900, Baltimore, Maryland 21202, before
16	Steven Poulakos, Notary Public in and for the State of
17	Maryland.
18	
19	
20	
21	REPORTED BY: Steven Poulakos

JLB Realty, LLC vs Capital Development, LLC

David Holmes September 10, 2009

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- 1 right now, yours is still one that we'd like to do, but
- 2 it's challenging. We just need to find a way to work
- 3 together on how we can get this thing financed.
- 4 That was -- that's the gist. I think !
- 5 just sat and listened more than anything. And we
- 6 talked about, you know, what happens if you just can't
- 7 get financing, you know. I didn't want to keep
- spending a lot of time and effort and money on teaming
- 9 with JLB if they just aren't able to find the financing
- 10 out there. And Gary reiterated that he didn't think
- 11 that was the case. He thinks there is a way that we
- 12 could probably find this. But they wouldn't drag it
- 13 on. They would probably stop it and call it a day.
- 14 BY MR. PRISBE:
- 15 Q I understand you say you listened in
- 16 your mind, you listened a lot. What did you say, if
- 17 anything?
- 18 A I was shocked. I just didn't see it
- 19 coming. Part of it is right up to that, Gary's been
- 20 pretty clear about this is a great project for him and
- 21 his team, as well as JLB. We were really moving the

- 1 Q What did you discuss about renegotiation?
- 2 A I was shocked, numb. I told Gary, let me
- 3 think about, you know, some ideas. I remember asking
- 4 him, you know, what are some of the things you're
- 5 thinking, and Gary mentioned to me that on his drive up
- 6 to Baltimore that morning, that he was thinking of --
- 7 an easy solution would be just to split it in half and
- 8 do it in two phases, as opposed to one project. And he
- 9 asked me how did I feel about that.
- 10 I told him, you know, let me just digest
- 11 all of this. I feel like I got hit with a frying pan.
- 12 It was just shocking. And that we were going to get
- 13 through the holidays, the next day was New Year's Eve.
- 14 and that we would circle back and take the next four
- 15 days or so to try to figure out what makes sense for
- 16 us what makes sense for us, being Tina and myself,
- 17 what makes sense for us as being a team with JLB, and
- 18 then what makes sense for JLB. So I just wanted to
- 19 kind of clear -- bring all of my thoughts together on
- 20 it. so --
- 21 Q What, if any, discussion did you have about

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- 1 design process along. There was a lot of pressure for
- 2 everybody to make sure that we got the construction
- 3 drawings in by the July 1st date, which triggered a
- 4 lead certified building requirement. That there just
- seemed to be no indications at all that at the end ofthe day, with even with, you know, the credit
- 7 markets the way they were, I always just got the
- 8 impression that this was one project that JLB would
- 9 certainly want to continue working on, even if they let
- 10 other projects go.
- 11 Q And you said the way the credit markets
- 12 were. What do you mean by that?
- 13 A It just became more challenging for —
- 14 banks weren't really lending. If they were, you know,
- 15 they were coming up with 40 percent equity in some
- 16 cases. The challenges were starting to become clearer
- 17 and louder as you witnessed other projects out there
- 18 unable to get financing.
- 19 Q In fact, by December of 2008, was the
- 20 financial meltdown, the stimulus package, correct?
- 21 A Yes.

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- 1 them pulling out in the future if financing didn't work
- 2 out?
- 3 A Well, with Gary, you know, he always talked
- 4 about how this was -- and I hate to keep saying it, but
- 5 if it was the last project that JLB wanted to do, that
- 6 this was going to be it. I don't know the depth of all
- 7 of the other projects. I can't really express whether
- 8 I think my project was any better than some of the
- 9 other ones out there, but it was always that common
- 10 element that Gary always portrayed, that was the top of
- 11 their list.
- 12 And Gary's thought when we had this
- .3 conversation is that we're going to find some closure
- 14 on this. The credit market is down, but I remember him
- 15 mentioning that Jim Bosner is comfortable with the
- 16 40 percent. That's where the markets are. I remember
- 17 we had this conversation about -- you know, in the
- 18 fall, you were hearing people putting up 30 percent
- 19 equity. By the end of the year, they were 40 percent
- 20 equity.
- 21 Gary mentioned that Jim Bosner was